



Associate Branch Manager

Position Summary:

We are a leader in landscape maintenance and construction in the North Bay. Our company provides opportunities of advancement through training and continuing education. We're excited about what we do and seek to employ those that share our passion for the green industry.

This is an exciting career opportunity for a Landscape Account Manager who is ready for the next step in their career! With the support of the owners and upper management, assist in the development and growth of a new branch servicing East Santa Rosa, Sonoma, and Napa! This position is responsible for all aspects of the assigned Maintenance Branch – including profitability, operational efficiency and customer service.

Responsibilities

- Quality Control in the field with accounts and crew directives.
- Directs all efforts associated with profit and loss within the assigned Maintenance Branch
- Sells enhancements to portfolio of accounts and coordinates the completion of the work with customers and team members
- Plans, develops, and leads all strategic initiatives associated with landscape maintenance
- Designs short and long-range goals, tactical objectives and Operational Reports
- Broadens the active marketing campaign of the Maintenance Branch to preserve existing accounts, engage new clients, and increase market share in the industry
- Cultivates partnerships with existing and prospective clients; attends meetings, makes presentations, and represents the company as a technical expert in the field of landscape maintenance
- Negotiates service contracts, reads elevations and blueprints

Essentials

- Medical Benefits
- Simple IRA
- Company Vehicle
- Career path to Branch Manager
- Start-up opportunity with established growing Commercial Landscape Company

Qualifications

- 5 years-experience either as an Account Maintenance Manager or in Landscape Management
- Must be comfortable both in the field relating to the Foremen/crews and have excellent customer service skills.
- Strong organizational and computer skills including Windows Operating System, Microsoft Office as well as learning company software applications (Aspire, LM)
- Focus and Desire to excel and develop a career in Landscape management
- CLCA certification and or QAL a plus
- Bi-lingual English / Spanish a plus